



“Jio’s wide range of quality offerings at affordable price points has enabled strong growth in subscriber base, which reflects in the financial performance of the digital services business. Speedy roll-out of Jio’s True 5G services is propelling the nation’s digital transformation at an unprecedented pace.”

- Mukesh D Ambani | CMD, RIL



“The new JioBharat phone is another innovation by Jio combining network and device capabilities to help accelerate ‘2G-MUKT BHARAT’ vision and democratize internet. With these investments, Jio is embarking on a journey to accelerate growth momentum across connectivity and digital platforms over the coming years.”

- Akash M Ambani | Chairman, RJIL

KEY HIGHLIGHTS

● Jio Platforms' Gross Revenue for the quarter was at a record high of ₹30,640 crore, up 11.3% Y-o-Y

● Jio Platforms' EBITDA for the quarter was a record ₹13,116 crore, up 14.8% Y-o-Y

● Jio Platforms' Net Profit for the quarter was ₹5,098 crore, up 12.5% Y-o-Y

● Jio’s network leadership drives 9+ million net subscriber addition, and ~25GB of per capita data consumption

● Jio’s total data traffic jumped 28.3% Y-o-Y to 33.2 billion GB for the quarter; Voice traffic grew 7.2% to 1.34 trillion minutes

● Jio continued to lead industry’s net subscriber addition with 9.2 million adds in the quarter. Monthly churn reduced to 1.8% during the quarter

● Jio’s ARPU increased 2.8% YoY to Rs 180.5 driven by better subscriber mix and ramp-up of wireline business

● Customer base stood at 448.5 million as on 30th June 2023

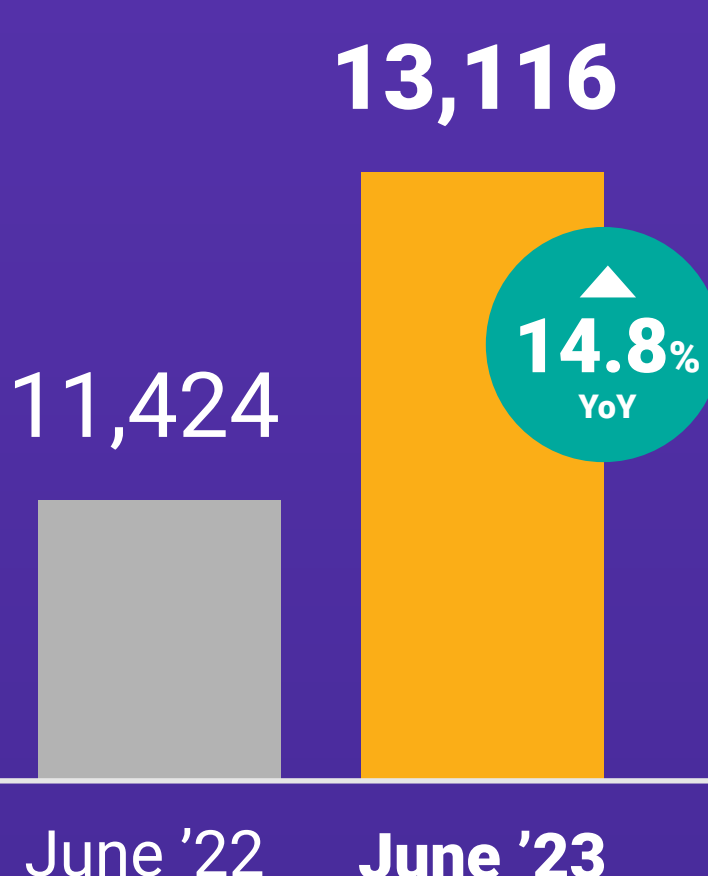
● 5G adoption and FTTH ramp-up drives strong 28.3% YoY growth in data usage as monthly data traffic on Jio network crosses 11 Exabytes during the quarter

● Jio has deployed over 115,000 sites with ~690,000 5G cells covering more than 90% census towns and is leading in terms of both network availability and customer experience

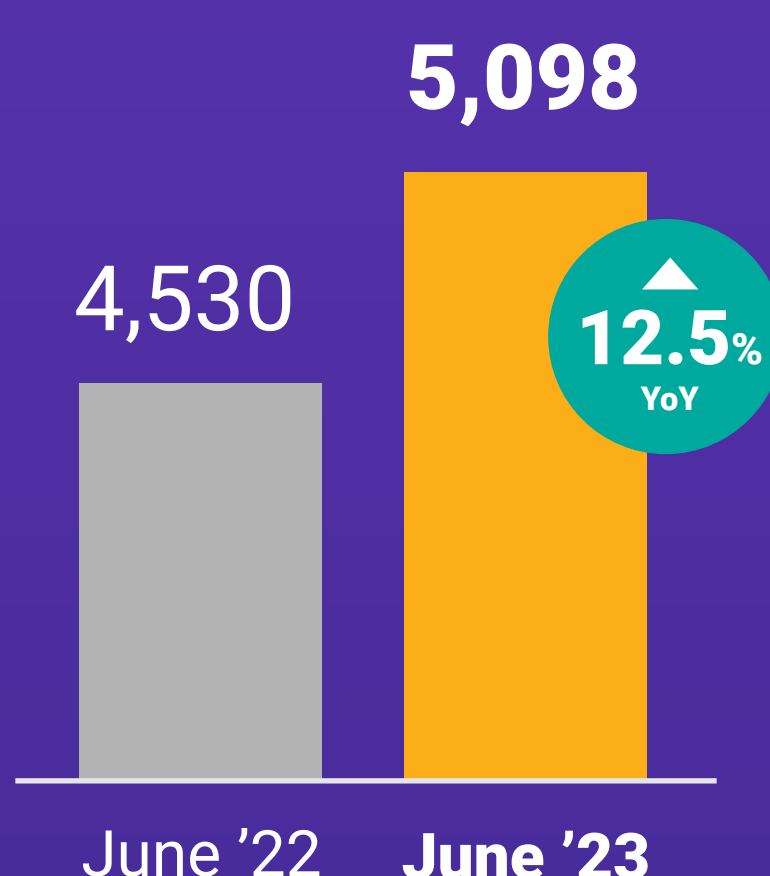
● JioFiber is driving ~80% of wired broadband net adds in the country and number of connected premises is fast approaching the 10 million mark. Jio AirFiber launch in coming months would further accelerate the pace of premises connected and significantly increase the addressable market.

FINANCIAL DETAILS

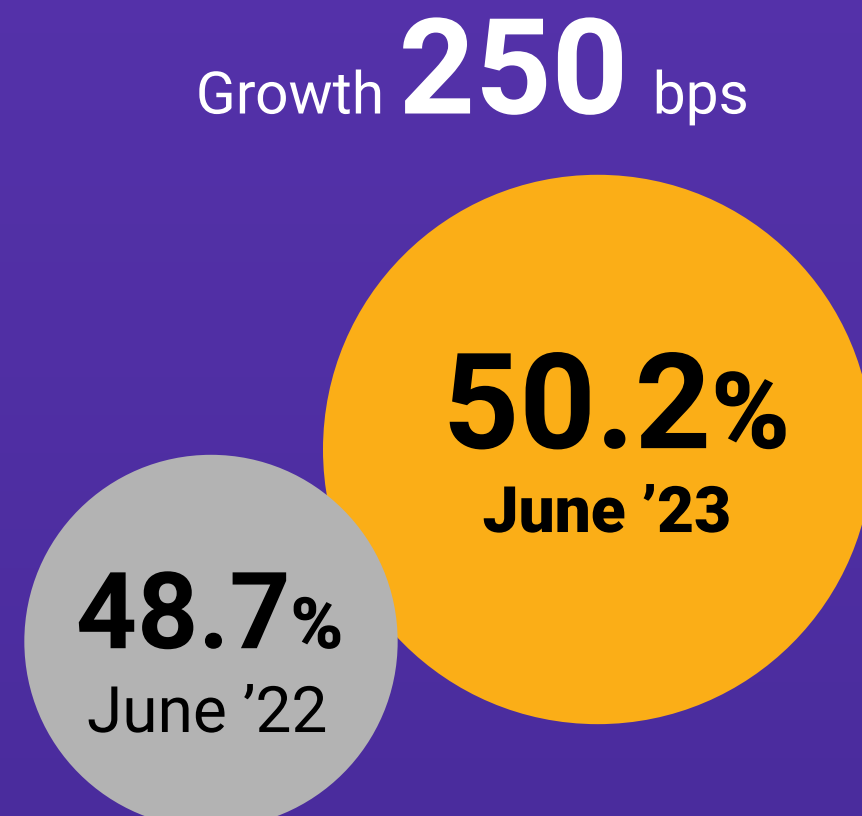
EBITDA (Rs cr)



PAT (Rs cr)



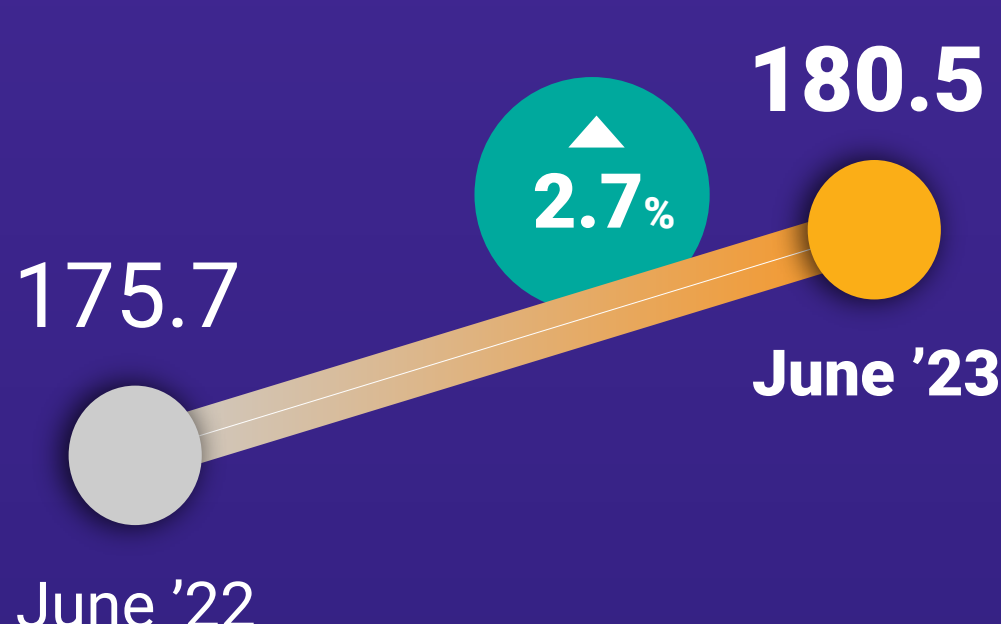
EBITDA Margin (%)



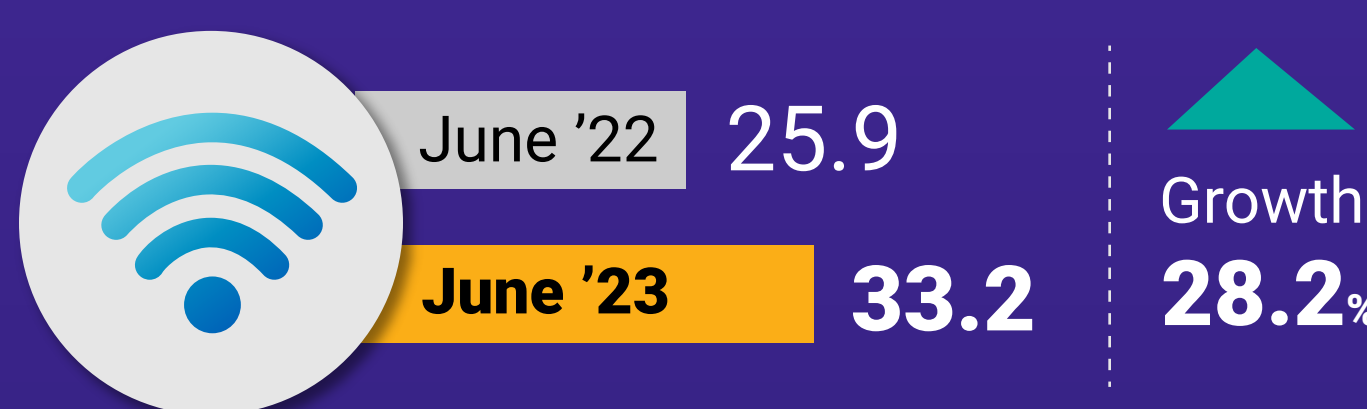
OPERATIONAL DETAILS

Jio's Subscriber Engagement Continues to Improve

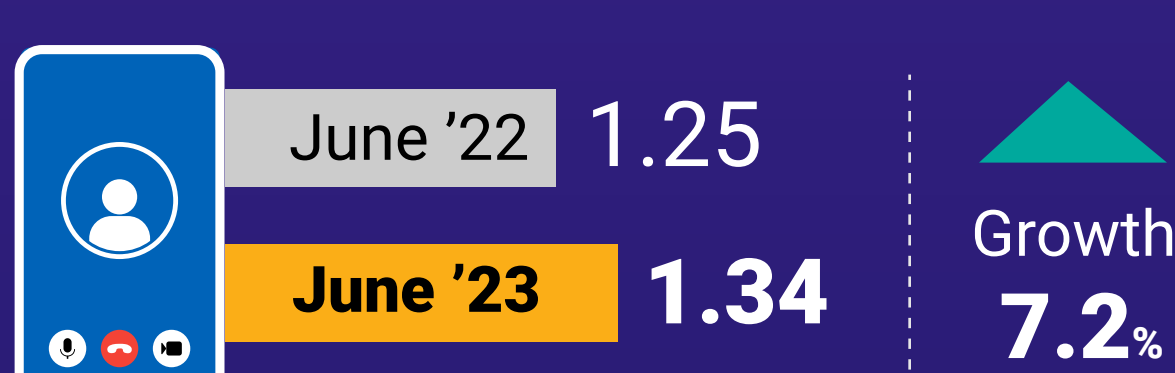
ARPU (Rs)



Total Data Traffic (Bn GB)



Total Voice Traffic (Tr Mins)



Subscriber Base (Mn)



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